

## WHAT'S THE GAME PLAN FOR YOUR SECOND HALF?

## PREPARING FOR SUCCESS AFTER PROFESSIONAL SPORTS

Professional Coaches and Athletes are unique investors with the potential for great financial and celebrity gain in a short period. You face a long list of both positive and negative possibilities that often require sound decisions to be made quickly amid overlapping life events. This ever-changing landscape creates a challenging environment in which athletes and coaches are expected to make intelligent decisions while faced with the added pressures of celebrity status, complex retirement planning, and often unique family dynamics.

Unlike traditional investors with careers that span more than 40 years, professional athletes and coaches often have a short window to save for a lengthy retirement. Without a specific framework to address these challenges, making sound financial decisions can be an overwhelming task and far different from those decisions that created your success.

We understand the need for athletes and coaches to make meaningful financial decisions early in their professional careers to preserve their wealth and successfully transition into a life of impact, joy, and balance after the game. We aim to work with you to build a flexible financial game plan that can serve as a stable place to stand while life is moves towards the second half of your life's game plan.

Lifestyle Planning	Managing the Rewards of Your Success	Access to Banking & Lending
Cash Flow Review & Solutions	Investment Oversight & Advice	Coordination with Banks & Lenders
Planning for Annual Requirements	Wealth Transfer & Estate Planning	Debt Restructuring
Planning for Surviving Family Needs	Tax Planning Support	Access to Securities Lending
Shaping Your Retirement	Building Your Unique Legacy	Strengthening Your Business after Sports
League Capital Accumulation Plans	Charitable Mission Development	Strategic Consulting & Transactions
Pension, IRA & ROTH Planning	Philanthropic Planning	Merger & Acquisition Introductions
• 401(k) Reviews	• Family Foundations & Donor Funds	Succession Planning
Family Communication & Preparedness	Risk Management	Consolidated Reporting
Customized Financial Education	Review of Insurance Coverage	Clear & Comprehensive Reports
Family Meeting Development	• Property/Casualty Insurance Review	Full Balance Sheet Reporting
Governance & Decision Making	• Medical, Life, & Umbrella Liability	Customized Performance

## HOW CAN BILTMORE FAMILY OFFICE HELP?

With an experienced professional team and the right resources, reaching your most important goals can be less challenging and more rewarding. We are ready to help you with your goals, by combining our insight into your needs with the resources of Biltmore Family Office.



With over 40 years of experience in the financial & professional sports and entertainment industry, John Macik focuses on the development of investment strategies, financial planning, portfolio management and alternative investing for the unique needs of NFL players and coaches, college coaches, other professional athletes, NASCAR drivers, and professional entertainers.

John served as a Regional Director for the NFL Players Association. Subsequently, he became agent-of-record for golf legend, Jack Nicklaus, where he founded Golden Bear Sports Management. He has also been involved in many sports and entertainment industries, including professional team sports (NFL, MLB, NBA and MISL), individual sports (PGA, NASCAR, Pro Ice Skating, Pro Tennis, US Olympics) as well as entertainment properties, sporting goods, sports licensing and sports law.

John has recruited, signed and negotiated contracts for 55 NFL players, 6 MLB players, 1 NBA player and 15 PGA Tour players. He has negotiated over 500 individual NFL player Contracts, and was involved in negotiating over 4,000 NFL player contracts while at the NFLPA. As an NFL Player Agent, he personally negotiated the two largest NFL player contracts ever for an NFL offensive center and a kicker. He has negotiated over \$700m in successful Corporate Partnerships, Sponsorship and Mergers & Acquisitions for Professional Sports Teams, Businesses and Properties.

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## BILTMORE FAMILY OFFICE, LLC A FAMILY OFFICE FOUNDED BY LIKE-MINDED FAMILIES

BFO is an SEC registered advisor founded by a multi-generational family to solve for their real-life and long-term wealth challenges:

INVESTMENTS
ESTATE
PLANNING
TAX
GOVERNANCE
EDUCATION
FIDUCIARY
RISK MANAGEMENT

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